

# **MANAGEMENT'S DISCUSSION & ANALYSIS**

FOR THE THREE MONTHS ENDED MARCH 31, 2023 AND 2022



## **FINANCIAL AND OPERATING HIGHLIGHTS**

	Q1 2023	Q1 2022
Financial Highlights		
Oil and natural gas sales	24,137,513	8,121,878
Realized gain on commodity contracts	2,666,447	-
Processing and other income	734,731	62,475
Netincome	330,025	76,209,556
\$ per share, basic	0.00	0.73
\$ per share, diluted	0.00	0.69
Funds Flow <sup>(1)</sup>	11,514,733	2,379,036
Expenditures on property, plant & equipment	5,445,650	46,903
Total assets	185,042,577	181,499,355
Principal balance of debt	22,143,533	62,549,849
Net Debt <sup>(1)</sup>	8,303,327	45,799,538
Shareholders' equity	110,642,550	99,533,806
Common shares outstanding	212,613,817	185,861,226
Operating Highlights <sup>(2)</sup>		
Average daily production		
Crude oil (bbl/d)	2,466	659
NGLs (boe/d)	401	68
Natural gas (mcf/d)	7,635	1,280
Total (boe/d)	4,140	941
Average realized prices, before hedging		
Crude oil (\$/bbl)	88.04	122.39
NGLs (\$/boe)	60.21	60.58
Natural gas (\$/mcf)	3.53	4.25
Combined average (\$/boe)	64.79	95.95
Operating Netback <sup>(1)</sup>		
Oil and natural gas sales (\$/boe)	64.79	95.95
Royalties (\$/boe)	(12.81)	(15.23)
Operating expenses (\$/boe)	(25.42)	(21.79)
Operating Netback (\$/boe)	26.56	58.93
Operating Netback, after Hedging (\$/boe) (1)	33.71	58.93
Operating Income Profit Margin (1)	41.0%	61.4%
Operating Income Profit Margin, after Hedging <sup>(1)</sup>	52.0%	61.4%

<sup>(1) &</sup>quot;Funds Flow", "Operating Netback", "Operating Netback, after Hedging", "Operating Income Profit Margin", Operating Income Profit Margin, after Hedging", "Net Debt" do not have standardized meanings under IFRS. Refer to "Non-GAAP Measures" section of this MD&A.

<sup>(2)</sup> Barrels of oil equivalent ("boe") may be misleading, particularly if used in isolation. Refer to the section entitled "Conversion Measures" at the end of this MD&A.



## **INTRODUCTION**

The following is management's discussion and analysis ("MD&A") of the operating and financial results of ROK Resources Inc. ("ROK" or the "Company"), for the three months ended March 31, 2023, as compared to the three months ended March 31, 2022, as well as information and expectations concerning the Company's outlook based on currently available information.

This MD&A should be read in conjunction with ROK's interim condensed consolidated financial statements for the three months ended March 31, 2023, as well as the audited annual financial statements for the year ended December 31, 202 (collectively, the "Financial Statements") prepared in accordance with IFRS (as defined below), together with the accompanying notes.

This MD&A contains forward-looking information about our current expectations, estimates, projections and assumptions. Additional information on the Company, its financial statements, this MD&A and other factors that could affect the Company's operations and financial results are included in reports on file with Canadian securities regulatory authorities and may be accessed through the SEDAR website (www.sedar.com).

All dollar values are expressed in Canadian dollars, unless otherwise indicated, and are prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standard Board ("IASB").

This MD&A is prepared as of May 26, 2023.

#### **NON-IFRS MEASURES**

The non-IFRS measures referred to below do not have any standardized meaning prescribed by IFRS and, therefore, may not be comparable to similar measures used by other companies. Management uses these non-IFRS measurements to provide its shareholders and investors with a measurement of the Company's financial performance and are not intended to be viewed as an alternative to cash provided by operating activities, net income or other measures of financial performance calculated in accordance with IFRS. The reader is cautioned that these amounts may not be directly comparable to measures for other companies where similar terminology is used.

## **Funds Flow**

"Funds Flow" include all cash for (used in) operating activities and are calculated before the change in non-cash working capital. A reconciliation of cash provided by (used in) operating activities to Funds Flow for the three months ended March 31, 2023 and 2022, are as follows:

	Q1 2023	Q1 2022
Cash provided by (used in) operating activities	6,722,860	(2,305,838)
Change in non-cash working capital	4,791,873	4,684,874
Funds Flow	11,514,733	2,379,036

## Operating Income, Netback, and Operating Profit Margin

"Operating Income" is calculated by deducting operating expense from total revenue. Total revenue is comprised of oil and natural gas sales, net of royalties. The Company refers to Operating Income expressed per unit of production as an "Operating Netback". "Operating Income Profit Margin" is calculated by the Company as Operating Income as a percentage of oil and natural gas sales. "Operating Income, after Hedging" and "Operating Income Profit Margin, after Hedging" adjust Operating Income and Operating Income Profit Margin for realized gains/losses from the economic hedges in place during the period. A reconciliation of the measures for the three months ended March 31, 2023 and 2022, are as follows:



	Q1 2023	Q1 2022
Oil and Natural Gas Sales	24,137,513	8,121,878
Royalties	(4,771,385)	(1,289,058)
Operating Expenses	(9,471,536)	(1,844,131)
Operating Income	9,894,592	4,988,689
Realized gain on commodity contracts	2,666,447	-
Operating Income, after hedging	12,561,039	4,988,689
Sales volume (boe)	372,570	84,647
Per boe		
Oil and Natural Gas Sales	64.79	95.95
Royalties	(12.81)	(15.23)
Operating Expenses	(25.42)	(21.79)
Operating Netback per boe	26.56	58.93
Operating Netback per boe, after hedging	33.71	58.93
Operating Income Profit Margin	41.0%	61.4%
Operating Income Profit Margin, after hedging	52.0%	61.4%

#### **Net Debt**

Throughout this MD&A, references to "Net Debt" include Debt Notes and the Senior Loan Facility (defined further below), net of Adjusted Working Capital. "Adjusted Working Capital" is calculated as current assets less current liabilities, excluding current portion of debt as presented on the statement of financial position. As at December 31, 2022, the Adjusted Working Capital surplus includes cash and cash equivalents, accounts receivable, prepaid expenses and deposits, and accounts payable and accrued liabilities. ROK uses "Net Debt" as a measure of the Company's financial position and liquidity, however it is not intended to be viewed as an alternative to other measures calculated in accordance with IFRS.

	March 31, 2023	December 31, 2022
Credit Facility (8.2%) (1)	15,000,000	-
Term Loan (10.9%) <sup>(1)</sup>	7,143,533	-
Lease obligations (1)	30,077	-
Senior Loan Facility (15%) <sup>(1)</sup>	-	43,347,566
Less: adjusted working capital (2)	13,870,283	8,006,020
Net debt	8,303,327	35,341,546

- (1) Represents undiscounted face value of debt balances and lease obligations outstanding as of each respective date presented.
- (2) Calculation of working capital excludes current portion of debt as presented on the statement of financial position.

### **BUSINESS PROFILE AND STRATEGY**

ROK is a public company that is engaged in oil and gas exploration and development activities in Western Canada. The Company has head offices located in Regina, Saskatchewan, Canada, and Calgary, Alberta, Canada, and the Company's shares are traded on the TSX Venture Exchange ("TSXV") under the trading symbol "ROK". ROK continues to execute on its targeted growth strategy with a series of acquisitions and certain dispositions of non-core assets. The Company's assets are concentrated in Southeast Saskatchewan and Central Alberta.

The Board of Directors and management continue to develop existing properties to maximize production from existing reserves and have also continued to evaluate potential transactions available to the Company with the mission to identify opportunities that may provide the best future for the Company and the shareholders with the goal to maximize shareholder value.



### **2023 ACQUISITIONS**

In January 2023, the Company successfully closed the acquisition of certain oil and gas assets in Southeast Saskatchewan in exchange for total consideration of 1) cash payment of \$22.9 million, after closing adjustments and the \$2.5 million deposit paid in December 2022, and 2) certain oil & gas assets of the Company located in Southwest Saskatchewan that had a carrying value of \$23.8 million and associated decommissioning obligations of \$1.6 million. A further acquisition of additional oil and gas assets in Southeast Saskatchewan also closed for consideration of \$0.4 million, after closing adjustments.

### **2023 DISPOSITIONS**

In March 2023, the Company closed the disposition of ROK's non-operated 2.11685% interest in the Weyburn Unit for cash proceeds of \$41.5 million, after closing adjustments and transaction costs. The assets had a carrying value of \$37.0 million and associated decommissioning obligations of \$0.5 million. The Company also closed two smaller dispositions for total proceeds of \$2.7 million, after closing adjustments. These assets had a carrying value of \$2.9 million and associated decommissioning obligations of \$0.4 million The majority of the proceeds of the dispositions were utilized to reduce the outstanding balance of the recently established Term Loan (see below).

### LIQUIDITY AND CAPITAL RESOURCES

The Company's approach to managing liquidity is to ensure a balance between expenditure requirements and cash used in operations and working capital. As at March 31, 2023, the Company had a working capital of \$7.6 million (\$14.7 million working capital deficiency at December 31, 2022). Changes in working capital have been primarily due to proceeds from non-core asset dispositions (see above), debt financing events (see below), the servicing of new debt obligations, and cash flows on account of oil and natural gas sales, net of royalties and operating expenses, and general and administrative costs.

In recent years, global economic conditions, financial markets, and commodity prices in particular, have experienced significant volatility and uncertainty. While the current outlook for commodity prices is relatively strong, long-term price support from future demand remains uncertain. The scale and duration of these developments remain uncertain but could impact the Company's operations, future net earnings and cash flows given the aforementioned global events are an evolving situation that will continue to have widespread implications for the Company's business environment and financial condition. Management cannot reasonably estimate the length or severity of these global events, or the extent to which any disruption may materially impact the Company's financial position in fiscal 2023 and beyond.

The Company also faces uncertainties related to future environmental laws and climate-related regulations, which could affect the Company's financial position and future earnings. A transition to a lower-carbon society, as well as the potential impacts of climate change, could result in increased operating costs and reduced demand for oil and gas products. As a result, this could change a number of variables and assumptions used to determine the estimated recoverable amounts of the Company's oil and gas assets. The unpredictable nature, timing and extent of climate-related initiatives presents various risks and uncertainties.

In 2023, the Company has obtained new debt financing (see below) pursuant to the 2023 asset acquisitions and the repayment of the Senior Loan Facility. These events further enhance the Company's oil and gas asset portfolio, increase cash flow from operations, and improve debt service requirements.

## 2023 Debt Financing

In January 2023, the Company entered into a non-revolving term facility of \$52.5 million with a Canadian Chartered Bank (the "Term Loan") and into a \$22.5 million revolving credit facility with a syndicate of banks (the "Credit Facility"). The proceeds of these debt financings were used to pay out the existing Senior Loan Facility and fund the aforementioned 2023 acquisitions (see above).



The Term Loan matures two years from issuance, and carries monthly payments of \$2 million towards principal, commencing on February 28, 2023, with the balance of the principal due at maturity. As well, additional quarterly "excess cash flow" payments based upon a prescribed formula wherein 50% of excess cash flow from the recently completed quarter are paid directly against the principal of the term loan, with no penalty assessed with early repayment of any portion of the term loan principal. The Term Loan bears interest at the bank's prime lending or bankers' acceptance rates plus applicable margins. The applicable margin charged by the bank is dependent upon the Company's debt to cash flow ratio for the most recent quarter. As at March 31, 2023, the Term Loan had an effective interest rate of 10.9% per annum. The Term Loan is secured by a floating charge debenture on the assets of the Company.

In March 2023, the Company made a voluntary principal repayment of \$41.3 million, reducing the remaining balance of the Term Loan to \$7.1 million. In May 2023, the Company made a final voluntary principal repayment to \$5.1 million to settle the remaining balance of the Term Loan. As a result, the Term Loan is now terminated.

At March 31, 2023, the amount drawn on the Credit Facility was \$15.0 million. A review and redetermination of the borrowing base is scheduled to occur semi-annually on or before June 30 and November 30 of each year. The facility is available on a revolving basis until January 24, 2024 (the "Term Out Date"), at which time the facility (and the Term Out Date) may be extended for a further one-year period at the request of the Company and subject to the approval of the syndicate. Such one-year extensions may continue to occur on each subsequent Term Out Date, subject to the approval of the syndicate. Alternatively, on the Term Out Date, at the Company's discretion, the facility is available on a non-revolving basis for an additional one-year period, at the end of which time the facility would be due and payable. As the available lending limits of the facility are based on the syndicate's interpretation of the Company's reserves, commodity prices and decommissioning obligations, there can be no assurance that the amount of the available facility will not decrease at the next scheduled review. In the current pricing environment, there is an increased risk that the lenders may decrease the amount available under the Credit Facility and the decreases could be material.

The Credit Facility provides that advances may be made by way of direct advances, banker's acceptances or letters of credit/guarantees. The facility bears interest at the bank's prime lending or bankers' acceptance rates plus applicable margins. The applicable margin charged by the bank is dependent upon the Company's debt to cash flow ratio (as defined in the lending agreement) for the most recent quarter. The bankers' acceptances bear interest at the applicable banker's acceptance rate plus an explicit stamping fee based upon the Company's debt to cash flow ratio. As at March 31, 2023, the Credit Facility had an effective interest rate of 8.2% per annum. The Credit Facility is secured by a floating charge debenture on the assets of the Company.

The Company is required to maintain certain debt covenants throughout the term of the Credit Facility, as follows:

- Maintain a minimum liability management rating of 2.00 in the Province of Alberta and a minimum licensee liability rating of 1.00 in the Province of Saskatchewan.
- Maintain oil and gas price hedges on a minimum of 75% of Company oil and gas production for a period of not less than 12 months. Please refer to the "Financial Risk Management" section for oil and gas price hedges held by the Company as of the date of this MD&A.
- Make expenditures of not less than \$2,000,000 during each fiscal year toward asset retirement and abandonment and reclamation liabilities.

As at March 31, 2023, the Company was compliant with all restrictions and covenants for the Credit Facility.

## **Senior Loan Facility**

In January 2023, the Senior Loan Facility was repaid with the establishment of the Revolving Credit Facility and Term Loan (see above). The termination of the Senior Loan Facility resulted in the immediate recognition of \$7.3 million



as loss on debt settlement for remaining unamortized issue costs and certain incurred termination costs. With the repayment of the Senior Loan Facility, the Debt Service Reserve deposit also became unrestricted.

## PETROLEUM AND NATURAL GAS PROPERTIES

At year end 2022, ROK had an approximate acreage position of 355,000 gross (163,000 net) acres of land within Saskatchewan and Alberta. Producing zones include the Midale, Frobisher, Alida and Tilston within Southeast Saskatchewan, and the Cardium, Dunvegan, Bluesky, Gething and Montney formations within the Kaybob area of Alberta. Of significant importance within the current properties ROK has over 100 booked drilling locations (gross), as well as undeveloped lands that provide future growth opportunities.

The Company was busy in the first quarter of 2023 with strategic acquisitions (Whitecap assets in Southeast Saskatchewan) and non-core, non-operated divestitures, which included Southwest Saskatchewan production and a non-operated working interest in the Weyburn Unit. ROK now has two core focus areas:

- Southeast Saskatchewan comprised of oil weighted conventional Frobisher and unconventional Midale prospects; and
- Kaybob Alberta a gas weighted, stacked multi-zone reservoir with upside locations in the Cardium, Montney, Bluesky and Dunvegan formations.

Production in the first quarter of 2023 averaged 4,140 boe/d, which was comprised of 2,466 bbl/d of Light/Medium Oil, 401 bbl/d of Natural Gas Liquids and 7,635 Mcf/d of Natural Gas.

#### **CORPORATE REVIEW**

ROK achieved several new milestones in 2022, and the Company continues to set new targets for growth through 2023. With the aforementioned acquisitions and divestitures in Q1 2023, the Company significantly reduced its debt levels, and has completely eliminated the Term Loan as of the date of this MD&A, 20 months ahead of the maturity date. This will provide capital flexibility as the Company begins its development program in June 2023.

Highlights for the Company's first quarter of 2023 include:

- Production of 4,140 boe/d (69% liquids) for Q1 2023, increase of 16.7% from prior quarter;
- Net Debt of \$8.3 million as of March 31, 2023.
- Realized hedge gains on commodity contracts of \$2.7 million.
- Successfully drilled 2 gross (1.6 net) wells: 1 vertical test well in Saskatchewan and 1 horizontal Cardium well in Kaybob, Alberta

In Q1 2023, the Company's capital expenditures were as follows:

DCET: \$5.0 million

Land and Seismic: \$0.2 million

Facilities: \$0.2 million

## **2023 CAPITAL BUDGET**

The 2023 capital budget is approximately \$31 million, which includes 13 gross (12.2 net) DCET projects. The bulk of the program (10 gross (9.52 net) wells) will be drilled in the second half of 2023 within the Company's core operating areas in Southeast Saskatchewan. The Company will also evaluate re-entry and re-completion opportunities in both Saskatchewan and Alberta.



The Company will also continue to focus on reduction of abandonment and has allocated approximately \$2 million to abandonments and reclamations in 2023. This will include both downhole abandonment work in addition to well and facility site reclamations in Saskatchewan and Alberta.

### LITHIUM EXPLORATION PROJECT

In July 2021, the Company entered into an exploration management agreement wherein the Company was issued a 25% interest in a private entity (the "Investee") which currently holds certain Subsurface Mineral Dispositions in Saskatchewan, with a focus on potential lithium resource prospects. Under the terms of the agreement, the Company earns its beneficial interest as ROK personnel will manage the following objectives of the project:

- Identify additional strategic lithium land prospects
- Complete multi-layer perforation and flow testing of a wellbore
- Obtain samples and conduct test for lithium concentrations
- Identify a location for a pilot project
- Identify a strategic partner to negotiate a lithium extraction technology pilot project
- Obtain a third party NI43-101 resource report
- Facilitate the completion of a preliminary economic assessment

The initial activities of this project will be wholly funded by the Company's partner (who holds the remaining 75% interest), up to \$1.5 million. Any costs that exceed this financial threshold will then be proportionally financed by each partner based on their interest in the private entity. Alternatively, either partner may elect to proportionally reduce their interest in the private entity for any portion of additional costs above the threshold. These additional costs beyond the initial \$1.5 million may be voluntarily paid for by the other partner who elects to participate in additional project activities, earning a proportionally increased interest in the private entity.

In 2022, the Company participated in two well testing operations on the Mansur property, resulting in sample concentrations up to 148 mg/l. In Q1 2023, ROK participated in the drilling of a new vertical well on the Viewfield property, with resulting lithium sample concentrations reaching up to 259 mg/l, the highest test results of lithium concentrations in a brine ever recorded in Canada, according to public record. Future operations include the drilling of additional test wells within the area as part of its continued evaluation. Further work will be done to identify surface drilling pads large enough to allow for the production of multiple horizontal wellbores within the pilot project area. Currently, the Investee holds approximately 192,000 acres of leased land in Saskatchewan for the project.

The Company's interest in the Investee is accounted for using the equity method. As of March 31, 2023, expenditures reported by the Company's partner for project activities had reached a total of \$5.4 million, with the Company's financial contribution towards the project activities equating to approximately \$977,828.

### **COMMITMENT SUMMARY UPDATE**

As of the date of the MD&A, the Company had no contractual commitments related to service arrangements or otherwise. Future capital expenditures may come about under joint operating agreements with operator and/or non-operator partners on oil and gas production assets where the Company has a participating interest. As the Company elects to participate in future exploration and/or development programs under these joint operating agreements, the Company becomes contractually obligated to fulfill its financial commitment for these projects, or otherwise incur certain financial penalties for non-compliance as is customary under standard joint operating agreements.



## **DISCUSSION OF OPERATING RESULTS**

### **Production**

	Q1 2023	Q1 2022
Crude oil (bbl/d)	2,466	659
NGLs (boe/d)	401	68
Natural gas (Mcf/d)	7,635	1,280
Total (boe/d) (1)	4,140	941

<sup>(1)</sup> Barrels of oil equivalent ("boe") may be misleading, particularly if used in isolation. Refer to the section entitled "Conversion Measures" at the end of this MD&A.

### Oil and Natural Gas Sales

	Q1 2023	Q1 2022
Crude Oil	19,538,978	7,261,484
NGLs	2,174,019	370,313
Natural gas	2,424,517	490,081
Total	24,137,514	8,121,878

## **Realized Sales Prices, before Hedging**

	Q1 2023	Q1 2022
Crude oil (\$/bbl)	88.04	122.39
NGLs (\$/boe)	60.21	60.58
Natural gas (\$/Mcf)	3.53	4.25
Total (\$/boe)	64.79	95.95

Increased production is due to the additional producing assets that have been acquired over the 2022 year and the first quarter of 2023, as described above, which has offset natural production declines in existing production assets. Oil and natural gas commodity pricing in Q1 2023 decreased with ongoing global economic uncertainty and reduced global demand.

### **Royalties**

	Q1 2023	Q1 2022
Total royalties	4,771,385	1,289,058
Total royalties (% of sales)	19.8%	15.9%
Total royalties (\$/boe)	12.81	15.23

Royalties as a percentage of total oil and natural gas sales are highly sensitive to commodity prices and adjustments to gas cost allowance. Thus, royalty rates can fluctuate from quarter-to-quarter and year-to-year. Royalties as a percentage of revenues in Q1 2023 were 19.8 percent compared to 15.9 percent in Q1 2022.

The increases in royalty rates were primarily attributable to varying royalty rates on production from recent acquisitions when compared to royalty rates on recent dispositions and the Company's other producing properties.



### **Operating Expenses**

	Q1 2023	Q1 2022
General operating	5,786,402	1,619,251
Processing and treatment	1,303,859	43,434
Transportation and gathering	714,798	32,244
Maintenance and workovers	1,666,477	149,202
Total operating expenses	9,471,536	1,844,131
General operating	15.53	19.13
Processing and treatment	3.50	0.51
Transportation and gathering	1.92	0.38
Maintenance and workovers	4.47	1.76
Total operating expenses (\$/boe)	25.42	21.79

Operating costs include expenses incurred to operate wells, gather, treat, and transport production volumes as well as costs to perform well and facility repairs and maintenance. Operating expenses in Q1 2023 increased when compared to Q1 2022 due to increased fixed and variable costs associated with acquired production assets. The Company estimates 2023 annualized operating expenses to be approximately \$26 to \$27 per boe. With a focus on improvement of operating efficiencies as the Company grows its production base, the Company's objective is to achieve reduced operating costs over time. However, uncertainty around ongoing inflationary effects on operating costs will continue to be a contributing factor.

## **Gains on Commodity Contracts**

	Q1 2023	Q1 2022
Realized gain on commodity contracts	2,666,447	-
Unrealized gain on commodity contracts	1,691,837	4,137,346
Total	4,358,284	4,137,346

The Company recognized realized gains of \$2,666,447 on risk management commodity contracts maturing in the period (2022 - \$nil) and unrealized gains of \$1,691,837 on existing risk management commodity contracts to mature at a future date (2022 - \$4,137,346). The unrealized gains reflect the mark-to-market fair value of the oil and gas price hedges in March 2023 on future oil and gas production from the Company's oil and gas assets (see below) while realized gains/losses reflect the cash settlement on oil and gas price hedges at the time of maturity of each hedge contract.

## **General and Administrative Expenses**

	Q1 2023	Q1 2022
Wages & Salaries	762,052	300,519
Professional Fees	133,146	40,257
Fees, Rent, Investor Relations and Other	398,674	318,423
Total	1,293,872	659,199

Increases in G&A expenses for Q1 2023 is attributable to the overall growth and expansion of the Company's business operations since Q1 2022. Increases in relation to overhead, staff, and consultant costs has naturally occurred on account of increased operations. Increased efforts for investor relations with shareholders and investors has also increased overall G&A.

### **Stock-Based Compensation**

The Company recorded stock-based compensation expense of \$451,620 for the three months ended March 31, 2023 (2022 - \$675,027). Stock options were granted in Q1 2022, with the vesting of these new options accounting for the majority of stock-based compensation expense in 2022. A further stock option grant occurred in Q1 2023 contributing to stock-based compensation expense in Q1 2023.



### **Depletion and Depreciation**

The carrying costs for property, plant and equipment directly associated with oil and gas operations, including estimated future development costs, are recognized as depletion expense in the statements of loss and comprehensive loss on a unit of production basis over proved plus probable reserves. The carrying costs of office and computer equipment are recognized as depreciation expense in the statements of loss and comprehensive loss on a straight-line or declining-balance basis.

For the three ended March 31, 2023, the Company recorded depletion expense of \$6,889,834 (\$1,682,513 for the 2022 comparative period). Depletion is calculated based on oil and gas production on the Company's developed properties. Depreciation expense of \$3,516 on leased equipment was also recognized in Q1 2023 (\$nil in Q1 2022).

## **Net Finance Expenses**

	Q1 2023	Q1 2022
Interest income	(12,324)	(113)
Interest expense & bank charges	39,709	72,131
Debt interest expense	1,803,472	629,210
Lease liability interest expense	441	-
Accretion on debt	1,395,325	789,908
Accretion on decommissioning obligations	458,745	80,502
Total	3,685,368	1,571,638

Finance expenses were \$3,685,368 for the three months ended March 31, 2023, compared to finance expenses of \$1,571,638 for the comparative period up to March 31, 2022. Finance expenses includes accretion on decommissioning obligations that are associated with oil and gas properties acquired, and accretion and interest expense related to existing debt in each period.

### **CAPITAL EXPENDITURES**

For the three months ended March 31, 2023, the Company incurred \$5.4 million in capital expenditures towards drilling, completion and equipping of new wells, including surface infrastructure. Further cash expenditures of \$23.4 million were incurred in relation to the Southeast Saskatchewan oil and gas assets acquired in Q1 2023.

## FINANCIAL RISK MANAGEMENT

The Company has exposure to the following risks from its use of financial instruments:

- Credit risk
- Liquidity risk
- Market risk

This note presents information about the Company's exposure to each of the above risks and the Company's objectives, policies and processes for measuring and managing these risks, and the Company's management of capital. The Board of Directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to market conditions and the Company's activities.

### Credit risk

Credit risk reflects the risk of loss if counterparties do not fulfill their contractual obligations and arises principally from the Company's receivables from joint operations partners and petroleum and natural gas customers.



In determining the recoverability of trade and other receivables, the Company considers the type and age of the outstanding receivables, the credit risk of the counterparties, and the recourse available to the Company. The maximum exposure to credit risk for accounts receivable and accruals, net of expected credit loss at the reporting date by type of customer was:

Carrying Amount	March 31, 2023	December 31, 2022
Oil and natural gas customers	10,533,109	7,597,682
Joint operations partners	1,754,142	2,083,791
Accruals and other	1,485,167	1,181,200
Total	13,772,418	10,862,673

Aging	March 31, 2023	December 31, 2022
0 - 30 days	12,015,246	9,435,073
30 - 90 days	941,016	871,954
Greater than 90 days	816,156	555,646
Expected credit loss	-	
Total	13,772,418	10,862,673

The Company considers amounts outstanding greater than 90 days to be at greater risk of being uncollectible, unless circumstances on particular balances provide certainty of collection. Receivables normally collectible within 30 to 60 days can take longer as information requests and timing can come into effect in dealing with receivables from joint venture partners. At March 31, 2023, there were no material receivables which were considered uncollectible (December 31, 2022 - \$nil).

The Company held cash and cash equivalents of \$5,722,088 as at March 31, 2023 (December 31, 2022 - \$5,258,881). The Company manages the credit exposure related to cash and cash equivalents by selecting counter parties based on credit ratings and monitors all investments to ensure a stable return, avoiding complex investment vehicles with higher risk.

## Liquidity risk

The following table outlines the contractual maturities of the Company's financial liabilities at March 31, 2023:

	Less than 1 year	1-2 years	Thereafter	Total
Accounts payable	16,216,151	-	-	16,216,151
Term Loan - principal <sup>(1)</sup>	7,143,533	-	-	7,143,533
Term Loan - interest	124,066	-	-	124,066
Credit Facility - principal	-	15,000,000	-	15,000,000
Lease obligations	30,077	-	-	30,077
	23,513,827	15,000,000	-	38,513,827

<sup>(1)</sup> Principal payments outlined above only reflects minimum principal payments required on a monthly basis.

## Commodity price risk

Commodity price risk is the risk that the fair value of the future cash flows will fluctuate as a result of changes in commodity prices. Commodity prices for petroleum and natural gas are impacted by not only the US dollar, but also by world economic events that dictate the levels of supply and demand.



The Company manages risk associated with the changes in commodity prices by entering into a variety of risk management contracts. The Company assesses the effects of movement in commodity prices on income before tax. As of the date of these financial statements, the Company has the following commodity risk management contracts outstanding:

Derivative swap contracts (1)(2)

	WTI	Crude	Crude Ed Light Diff	lmonton ferential	AECO	O <sup>(3)</sup>	Prop	ane
Period	Volumes (bbl/d)	US\$/bbl	Volumes (bbl/d)	US\$/bbl	Volumes (mmbtu/d)	US\$/ mmbtu	Volumes (gal/d)	US\$/gal
Q2 2023	1,560	86.36	1,057	(4.09)	5,507	2.20	3,924	1.05
Q3 2023	1,382	84.45	1,017	(4.25)	5,267	2.13	3,712	1.01
Q4 2023	1,340	82.07	981	(4.48)	5,165	2.48	3,586	1.02
Q1 2024	1,087	79.72	-	-	4,980	2.65	3,400	0.99
Q2 2024	1,099	74.26	-	-	4,338	2.63	3,176	0.78
Q3 2024	679	73.27	-	-	2,872	2.64	2,079	0.76

- (1) Prices reported are the average price for the period.
- (2) Swaps include trades in US\$ and CAD. Canadian swaps are converted from CAD to US\$ at a rate of 0.75.
- (3) Includes Henry Hub swaps, AECO differential swaps and AECO swaps.

## Foreign currency risk

The Company is exposed to the risk of fluctuations in foreign exchange rates between the Canadian dollar and the US dollar (US\$) given the Company is exposed to the risk of changes in the US/Canadian dollar exchange rate on crude oil sales based on US dollar benchmark prices and commodity contracts that are settled in US dollars (see above). As at March 31, 2023, the Company had the following foreign currency derivatives in place to manage its exposure to currency fluctuations:

Derivative US\$/CAD average rate variable rate collar contracts

Period	US\$ (millions)	Floor	Reset	Trigger
Q2 2023	10.2	1.32	1.34	1.37
Q3 2023	9.6	1.32	1.34	1.37
Q4 2023	9.0	1.32	1.34	1.37

### Interest rate risk

Interest rate risk is the risk that future cash flows will fluctuate as a result of changes in prevailing market interest rates. As at March 31, 2022, the Company was exposed to interest rate risk on each of the Credit Facility and the Team Loan, with interest rates based on the bank's prime lending or bankers' acceptance rates plus applicable margins. The applicable margin charged by the bank is dependent upon the Company's debt to cash flow ratio for the most recent quarter. Fluctuations of interest rates could result in an increase or decrease in the amount ROK pays to service the variable interest rate debt.

As at March 31, 2023, if interest rates applicable to the Credit Facility were to have increased or decreased by 50 basis points, it is estimated that the Company's income before tax would similarly change by approximately \$12,500 for the period ended March 31, 2023.



## Fair value of financial instruments

The Company's financial instruments as at March 31, 2023, include cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities, risk management contracts, and debt.

The Company's financial instruments recorded at fair value require disclosure about how the fair value was determined based on significant levels of inputs described in accordance with the following hierarchy:

Level 1 - inputs are based on quoted market prices in active markets that the Company has the ability to access at the measurement date.

Level 2 - inputs are based on quoted prices in the markets that are not active or based on prices that are observable for the asset or liability.

Level 3 - inputs are based on unobservable market data for the asset or liability.

The Company aims to maximize the use of observable inputs when preparing calculations of fair value. Classification of each measurement into the fair value hierarchy is based on the lowest level of input that is significant to the fair value calculation.

The fair value of cash and cash equivalents, accounts receivable, accounts payable and accrued liabilities approximate their carrying amounts due to their short terms to maturity. The fair value measurement of the risk management contracts and debt have a fair value hierarchy of Level 2.

The fair values of financial derivatives are recurring measurements and are determined whenever possible based on observable market data. If not available, the Company uses third party models and valuation methodologies that utilize observable market data including forward benchmark commodity prices, forward interest rates and forward foreign exchange rates to estimate the fair value of financial derivatives. In addition to market information, the Company incorporates transaction specific details that market participants would utilize in a fair value measurement, including the impact of non-performance risk. The valuation technique used has not changed in the period.

## **Capital management**

The Company's objectives when managing capital are to ensure the Company will have sufficient financial capacity, liquidity, and flexibility to fund the Company's operations and potential strategic transactions for the foreseeable future. The Company is dependent upon funding these activities through a combination of available cash, debt and equity, which it considers to be the components of its capital structure as outlined below.

The Company monitors leverage and adjusts its capital structure based on its net debt level. Net debt is defined as the principal amount of its outstanding long-term obligations less adjusted working capital. In order to facilitate the management of its net debt, the Company prepares annual budgets, which are updated as necessary depending on varying factors including current and forecast commodity prices, changes in capital structure, execution of the Company's business plan and general industry conditions. The annual budget is approved by the Board of Directors and updates are prepared and reviewed as required.



	March 31, 2023	December 31, 2022
Credit Facility (8.2%) <sup>(1)</sup>	15,000,000	-
Term Loan (10.9%) <sup>(1)</sup>	7,143,533	-
Lease obligations <sup>(1)</sup>	30,077	-
Senior Loan Facility (15%) (1)	-	43,347,566
Less: adjusted working capital (2)	13,870,283	8,006,020
Net debt	8,303,327	35,341,546

- (1) Represents undiscounted face value of debt balances and lease obligations outstanding as of each respective date presented.
- (2) Calculation of working capital excludes current portion of debt as presented on the statement of financial position.

The Company regularly monitors its capital structure and, as necessary, adjusts to changing economic circumstances and the underlying risk characteristics of its assets in order to meet current and upcoming obligations and investments by the Company. The Company frequently reviews alternate financing options and arrangements to meet its current and upcoming commitments and obligations.

The Company's objectives when managing capital are: (i) to maintain a flexible capital structure, which optimizes the cost of capital at acceptable risk; and (ii) to maintain investor, creditor and market confidence in order to sustain the future development of the business. The Company's share capital is not subject to external restrictions with the exception of lender approval on payment of dividends.

## SHAREHOLDERS' EQUITY

### **Common shares**

At March 31, 2023, the Company was authorized to issue an unlimited number of Class B Shares, with no par value, with holders of Class B Shares entitled to two votes per share and to dividends, if declared. Outstanding Class B Shares as of March 31, 2023, are as follows:

	Class B shares	Amount
Balance, January 1, 2022	74,471,576	6,309,267
Prospectus Offering, March 2022	95,834,100	11,691,720
Shares issued for Debt Note conversion	15,555,550	2,075,326
Stock option exercise	495,000	71,300
Warrant exercise	25,224,258	5,705,572
Balance, December 31, 2022	211,580,484	25,853,185
Stock option exercise	83,333	34,566
Warrant exercise	950,000	376,063
Balance, March 31, 2023	212,613,817	26,263,814

## Warrants

The Company has issued and outstanding warrants exercisable to acquire Class B Shares of the Company that were issued as part of particular financings carried out over time.



A summary of the changes in warrants is presented below:

		Weighted average
	Warrants	exercise price
Balance, January 1, 2022	25,538,975	0.23
Purchase warrants issued, Prospectus Offering	95,834,100	0.25
Broker warrants issued, Prospectus Offering	6,125,054	0.18
Purchase warrants issued, Debt Note Conversion	15,555,550	0.25
Purchase warrants issued upon broker warrant exercised	4,612,505	0.25
Warrant exercise	(25,224,258)	0.15
Warrant expiries	(7,500)	0.15
Balance, December 31, 2022	122,434,426	0.26
Warrant exercise	(950,000)	0.35
Balance, March 31, 2023	121,484,426	0.26

The following summarizes information about total purchase warrants outstanding as at March 31, 2023:

	Number of warrants	Weighted average term to	Number of warrants
Exercise prices	outstanding	expiry (years)	exercisable
0.18	1,512,549	1.93	1,512,549
0.25	113,141,877	1.93	113,141,877
0.35	6,830,000	0.11	6,830,000
	121,484,426	1.83	121,484,426

Subsequent to March 31, 2023, a total of 2,259,400 warrants expiring between April 2023 and May 2023 were exercised resulting in the issuance of 2,259,400 common shares. Gross proceeds of \$790,790 were received by the Company on account of these warrant exercises. Additionally, a further 2,545,600 warrants and broker warrants expired in April 2023.

## **Stock options**

The Company has a stock option plan whereby options can be granted from time to time to directors, officers, employees, and consultants at the discretion of the Board of Directors. The number of options that can be granted is limited to 10% of the total shares issued and outstanding. A summary of the changes in stock options is presented below:

		Weighted average
	Stock options	exercise price
Balance, January 1, 2022	6,590,000	0.23
Options issued	13,110,000	0.26
Options exercised	(420,000)	0.10
Options forfeited	(516,667)	0.26
Balance, December 31, 2022	18,763,333	0.25
Options issued	1,450,000	0.40
Options exercised	(83,333)	0.25
Balance, March 31, 2023	20,130,000	0.26
Exercisable, March 31, 2023	12,826,672	0.25



The following summarizes information about stock options outstanding as at March 31, 2023:

Exercise prices	Number of options outstanding	Weighted average term to expiry (years)	Number of options exercisable
0.10	420,000	0.30	420,000
0.15	1,600,000	1.68	1,600,000
0.25	10,260,000	3.99	6,840,006
0.28	4,050,000	3.31	2,699,997
0.30	1,550,000	4.42	516,672
0.35	800,000	4.59	266,667
0.40	1,450,000	4.92	483,330
	20,130,000	3.72	12,826,672

As of the date of this MD&A, the Company maintained balances of 214,873,217 Class B Shares, 116,679,426 warrants, and 20,130,000 stock options.

### **NEW ACCOUNTING STANDARDS**

The IASB has issued a number of new accounting standards, amendments to accounting standards, and interpretations that are effective for annual periods beginning on or after January 1, 2023. None of the accounting pronouncements are expected to have a material impact upon initial adoption. The Company will continue to evaluate the impact of the pronouncements which will be adopted on their respective effective dates.

#### **USE OF ESTIMATES AND JUDGMENTS**

The timely preparation of the financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities and income and expenses. Accordingly, actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected. Significant estimates and judgments made by management in the preparation of the financial statements are outlined below.

The Company continues to assess the impact of climate change on the financial statements. The Company is currently analyzing potential internal greenhouse gas reduction initiatives and is continually monitoring regulatory initiatives that may impact its existing businesses. The impact of these changes will be assessed in future reporting periods to ensure any changes in assumptions that would impact estimates listed below are adjusted on a timely basis.

## Critical judgments in applying accounting policies

The following are the critical judgments that management has made in the process of applying the Company's accounting policies and that have the most significant effect on the amounts recognized in the financial statements:

### i) Identification of cash-generating units

The Company's assets are aggregated into cash-generating units, for the purpose of calculating impairment, based on their ability to generate largely independent cash flows. By their nature, these estimates and assumptions are subject to measurement uncertainty and may impact the carrying value of the Company's assets in future periods.



## ii) Exploration and evaluation assets

The application of the Company's accounting policy for exploration and evaluation assets requires management to make certain judgments as to future events and circumstances as to whether economic quantities of reserves have been found in assessing economic and technical feasibility.

### iii) Impairment of property, plant and equipment and exploration and evaluation assets

Judgments are required to assess when impairment indicators, or reversal indicators, exist and impairment testing is required. In determining the recoverable amount of assets, in the absence of quoted market prices, impairment tests are based on estimates with respect to forecasted production volumes, forecasted oil and natural gas prices, forecasted operating costs, royalties, and future development costs, discount rates, market value of land and other relevant assumptions.

#### iv) Income taxes

Judgments are made by management to determine the likelihood of whether deferred income tax assets at the end of the reporting period will be realized from future taxable earnings. To the extent that assumptions regarding future profitability change, there can be an increase or decrease in the amounts recognized in respect of deferred tax assets as well as the amounts recognized in profit or loss in the period in which the change occurs.

### v) Asset Acquisitions

The application of the Company's accounting policy for business combinations requires management to make certain judgments in applying the optional concentration test under IFRS 3 Business Combinations, to determine whether the acquired assets meet the definition of a business combination or an asset acquisition. Where an acquisition involves a group of assets and liabilities, and does not constitute a business, the acquirer must identify and recognize the individual assets acquired and liabilities assumed. The cost of the transaction is allocated to the assets acquired and liabilities assumed based on their relative fair values at the date of purchase.

## Key sources of estimation uncertainty

The following are the key assumptions concerning the sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing adjustments to the carrying amounts of assets and liabilities, where applicable.

### i) Reserves and resource assessment

The estimate of proved and probable petroleum and natural gas reserves includes significant estimates and assumptions related to: 1) Forecasted petroleum and natural gas commodity prices; 2) forecasted production volumes; 3) forecasted operating costs; 4) forecasted royalty costs; and 5) forecasted future development costs. Other estimates which impact the assessment of the reported recoverable quantities of proved and probable reserves and prospective resource estimates include estimates regarding exchange rates, remediation costs, timing and production, transportation and marketing costs for future cash flows.

It also requires interpretation of geological and geophysical models in anticipated recoveries and estimates with respect to production profiles. The economical, geological and technical factors used to estimate reserves and prospective resources may change from period to period. Changes in reported reserves and prospective resources can impact the carrying values of the Company's petroleum and natural gas properties and exploration and evaluation assets and equipment, the calculation of depletion and depreciation, the provision for decommissioning obligations, the recognition of deferred tax assets due to changes in expected future cash flows, and the estimated fair value of property, plant and equipment acquired in a business combination.

The Company's petroleum and natural gas reserves represent the estimated quantities of petroleum, natural gas and natural gas liquids which geological, geophysical and engineering data demonstrate with a specified degree of certainty to be economically recoverable in future years from known reservoirs and which are



considered commercially viable. Such reserves may be considered commercially producible if management has the intention of developing and producing them and such intention is based upon (i) a reasonable assessment of the future economics of such production; (ii) a reasonable expectation that there is a market for all or substantially all the expected petroleum and natural gas production; and (iii) evidence that the necessary production, transmission and transportation facilities are available or can be made available. Reserves may only be considered proven and probable if the ability to produce is supported by either actual production or conclusive formation tests. Prospective resources are determined using an externally prepared valuation report which reflects estimated prospective resources and external pricing and costs assumptions reflective of the current market. The Company's petroleum and gas reserves and prospective resources are determined pursuant to National Instrument 51-101, Standard of Disclosures for Oil and Gas Activities.

The Company uses estimated proved and probable petroleum and natural gas reserves from an independent third-party reserve evaluation to estimate the fair value of property, plant and equipment acquired in a business combination. Further, the Company uses estimated proved and probable petroleum and natural gas reserves to deplete property, plant and equipment, to assess for indicators of impairment or impairment reversal on each of the Company's cash generating units ("CGU") and if any such indicators exist, to perform an impairment test to estimate the recoverable amount of a cash generating unit. For purposes of estimating the Company's depletion calculations, the Company used the April 1, 2023, and December 31, 2022, independent third-party reserve evaluators estimate of proved and probable petroleum and natural gas reserves.

## ii) Decommissioning obligations

The Company estimates future remediation costs of production facilities, wells and pipelines at different stages of development and construction of assets or facilities. In most instances, removal of assets occurs many years into the future. This requires assumptions regarding abandonment date, future environmental and regulatory legislation, the extent of reclamation activities, the engineering methodology for estimating cost, future removal technologies in determining the removal cost and liability-specific discount rates to determine the present value of these cash flows.

## iii) Business combinations

In a business combination, management makes estimates of the fair value of assets acquired and liabilities assumed as part of the acquisition transaction, which includes assessing the value of oil and gas properties based upon the estimation of recoverable quantities and cash flows from proved and probable oil and gas reserves being acquired, discounted at an estimated rate that reflects a market participants view of the risks associated with the cash flows.

## iv) Share-based payments

All equity-settled, share-based awards issued by the Company are recorded at fair value using the Black-Scholes option-pricing model. In assessing the fair value of equity-based compensation, estimates have to be made regarding the expected volatility in share price, option life, dividend yield, risk-free rate and estimated forfeitures at the initial grant date.

### v) Tax provisions

Tax provisions are based on enacted or substantively enacted laws. Changes in those laws could affect amounts recognized in profit or loss both in the period of change, which would include any impact on cumulative provisions, and in future periods. Deferred tax assets (if any) are recognized only to the extent it is considered probable that those assets will be recoverable. This involves an assessment of when those deferred tax assets are likely to reverse.

## Matters relating to economic uncertainty

Estimates are more difficult to determine, and the range of potential outcomes can be wider, in periods of higher volatility and uncertainty. The impacts of the COVID-19 pandemic and the recovery therefrom coupled with several factors including higher levels of uncertainty due to the Russian invasion of Ukraine and its impact on energy



markets, rising interest and inflation rates, and constrained supply chains have created a higher level of volatility and uncertainty. Management has, to the extent reasonable, incorporated known facts and circumstances into the estimates made, however, actual results could differ from those estimates and those differences could be material.

## **Changing regulations**

Emissions, carbon and other regulations impacting climate and climate related matters are dynamic and constantly evolving. With respect to environmental, social and governance ("ESG") and climate reporting, the International Sustainability Standards Board has issued an IFRS Sustainability Disclosure Standard with the aim to develop sustainability disclosure standards that are globally consistent, comparable and reliable. In addition, the Canadian Securities Administrators have issued a proposed National Instrument 51-107 Disclosure of Climate-related Matters. The cost to comply with these standards, and others that may be developed or evolve over time, has not yet been quantified by the Company.

### **PRINCIPAL BUSINESS RISKS**

The Company's business and results of operations are subject to a number of risks and uncertainties which include, but are not limited to, the following:

## **Crude Oil and Natural Gas Development**

Exploration, development, production of oil and natural gas involves a wide variety of risks which include, but are not limited to, the uncertainty of finding oil and gas in commercial quantities, securing markets, commodity price fluctuations, exchange and interest rate exposure and changes to government regulations, including regulations relating to prices, taxes, royalties, and environmental protection. The oil and gas industry is intensely competitive and the Company competes with a large number of companies with greater resources.

The Company's ability to obtain reserves in the future will depend not only on its ability to develop its current properties, but also on its ability to acquire new prospects and producing properties. The acquisition, exploration and development of new properties also require that sufficient capital from outside sources will be available to the Company in a timely manner. The availability of equity or debt financing is affected by many factors, many of which are beyond the control of the Company.

### **Addition of Reserves and Resources**

The Company's future crude oil and natural gas reserves, production, and cash flows to be derived therefrom are highly dependent on the Company successfully discovering and developing or acquiring new reserves and resources. The addition of new reserves and resources will depend not only on the Company's ability to explore and develop properties but also, in the case of reserves, on its ability to select and acquire suitable producing properties or prospects. There can be no assurance that the Company's exploration, development or acquisition efforts will result in the discovery and development of commercial accumulations of oil and natural gas.

### **Reserve Estimates**

There are numerous uncertainties inherent in estimating quantities of reserves, including many factors beyond the control of the Company. Estimates of reserves depend in large part upon the reliability of available geological and engineering data and require certain assumptions to be made in order to assign reserve volumes. Geological and engineering data is used to determine the probability that a reservoir of oil and/or natural gas exists at a particular location, and whether, and to what extent, such hydrocarbons are recoverable from the reservoir. Accordingly, the ultimate reserves discovered by the Company may be significantly less than the total estimates.



### **Exploration Risks**

The exploration of the Company's properties may from time to time involve a high degree of risk that no production will be obtained or that the production obtained will be insufficient to recover drilling and completion costs. The costs of seismic operations and drilling, completing and operating wells are uncertain to a degree. Cost overruns can adversely affect the economics of the Company's exploration programs and projects. In addition, the Company's seismic operations and drilling plans may be curtailed, delayed or cancelled as a result of numerous factors, including, among others, equipment failures, weather or adverse climate conditions, shortages or delays in obtaining qualified personnel, shortages or delays in the delivery of or access to equipment, necessary governmental, regulatory or other third-party approvals and compliance with regulatory requirements.

#### **Environmental Risks**

Oil and gas exploration and production can involve environmental risks such as litigation, physical and regulatory risks. Physical risks include the pollution of the environment, climate change and destruction of natural habitat, as well as safety risks such as personal injury. The Company works hard to identify the potential environmental impacts of its new projects in the planning stage and during operations. The Company conducts its operations with high standards in order to protect the environment, its employees and consultants, and the general public. ROK maintains current insurance coverage for comprehensive and general liability as well as limited pollution liability. The amount and terms of this insurance are reviewed on an ongoing basis and adjusted as necessary to reflect current corporate requirements, as well as industry standards and government regulations. Without such insurance, and if the Company becomes subject to environmental liabilities, the payment of such liabilities could reduce or eliminate its available funds or could exceed the funds the Company has available and result in financial distress.

### **Climate Change Risks**

Our exploration and production facilities and other operations and activities emit greenhouse gasses ("GHG") which may require us to comply with federal and/or provincial GHG emissions legislation. Climate change policy is evolving at regional, national and international levels, and political and economic events may significantly affect the scope and timing of climate change measures that are ultimately put in place to prevent climate change or mitigate our effects. The direct or indirect costs of compliance with GHG-related regulations may have a material adverse effect on the business, financial condition, results of operations and prospects of the Company. Some of ROK's facilities may ultimately be subject to future regional, provincial and/or federal climate change regulations to manage GHG emissions. In addition, climate change has been linked to long-term shifts in climate patterns and extreme weather conditions both of which pose the risk of causing operational difficulties.

## **Key Personnel**

The Company's success depends in large part on the ability of its executive management team to deal effectively with complex risks and relationships and execute the Company's business plan. The members of the management team contribute to the Company's ability to obtain, generate and manage opportunities. There can be no assurance that the Company's present key personnel and directors will remain with the Company. The departure of any such key person or director may materially affect the Company's business, financial condition, results of operations, and the value of the Class B Shares.

## **Public Market Risk**

There can be no assurance that an active trading market in the Company's securities will be sustained. The market price for the Company's securities could be subject to wide fluctuations. Factors such as commodity prices, government regulation, interest rates, share price movements of the Company's peer companies and competitors, as well as overall market movements, may have a significant impact on the market price of the securities of the Company. The stock market from time to time has experienced extreme price and volume fluctuations, which may be unrelated to the operating performance of particular companies.



## **Dividends**

To date, the Company has not paid regular dividends on its outstanding securities and does not anticipate paying any dividends in the foreseeable future. With the exception of lender approval, there are no restrictions in the Company's articles or elsewhere which would prevent the Company from paying dividends. It is not contemplated that any dividends will be paid on the Class B Shares in the immediate future as it is anticipated that all available funds will be invested to finance the growth of the Company's business. The directors of the Company will determine if, and when, dividends will be declared and paid in the future from funds properly applicable to the payment of dividends based on the Company's earnings, financial position and other conditions at the relevant time. All of the Class B Shares are entitled to an equal share in any dividends declared and paid.

## Failure to Maintain Listing of the Class B Shares

The Class B Shares are currently listed for trading on the facilities of the TSXV. The failure of the Company to meet the applicable listing or other requirements of the TSXV in the future may result in the Class B Shares ceasing to be listed for trading on the TSXV, which would have a material adverse effect on the value of the Class B Shares. There can be no assurance that the Class B Shares will continue to be listed for trading on the TSXV.

## Structure of the Company

From time to time, the Company may take steps to organize its affairs in a manner that minimizes taxes and other expenses payable with respect to the operation of the Company and its subsidiaries. If the manner in which the Company structures its affairs is successfully challenged by a taxation or other authority, the Company and the holders of Class B Shares may be adversely affected.

## Management's Report on Internal Control over Financial Reporting

In connection with National Instrument 52-109 - Certification of Disclosure in Issuer's Annual and Interim Filings ("NI 52-109") adopted by each of the securities commissions across Canada, the Chief Executive Officer and Chief Financial Officer of the Company are required to file a Venture Issuer Basic Certificate with respect to the financial information contained in the unaudited interim financial statements and the audited annual financial statements and respective accompanying Management's Discussion and Analysis. The Venture Issuer Basic Certificate does not include representations relating to the establishment and maintenance of disclosure controls and procedures and internal control over financial reporting, as defined in NI 52- 109.

### **CAUTION REGARDING FORWARD-LOOKING INFORMATION**

This MD&A offers an assessment of the Company's future plans and operations as of the date hereof and may contain forward-looking information. All statements other than statements of historical fact are forward-looking statements. Such information is generally identified by the use of words such as "anticipate", "continue", "estimate", "expect", "may", "plan", "will", "project", "should", "believe" and similar expressions. Statements relating to "reserves" or "resources" are also forward-looking statements, as they involve the implied assessment, based on certain estimates and assumptions, that the reserves described exist in the quantities predicted or estimated and that the resources and reserves described can be profitably produced in the future. All such statements involve known and unknown risks, uncertainties, and assumptions.

Management believes that the expectations reflected in the forward-looking information are reasonable, but no assurance can be given that these expectations will prove to be correct. Such forward-looking information included in this MD&A should not be unduly relied upon as the plans, assumptions, intentions, or expectations upon which it is based may not occur. Actual results or events may vary from the forward-looking information.

In particular, this MD&A may contain forward-looking information pertaining to the following:



- the potential of the Company's assets,
- the Company's growth strategy and opportunities,
- performance characteristics of the Company's oil properties and estimated capital commitments and probability of success,
- crude oil production and recovery estimates and targets,
- forecasted Operating Income in future periods,
- the existence and size of the oil reserves and resources,
- capital expenditure programs and estimates, including the timing of activity,
- plans for, and results of, exploration and development activities,
- projections of market prices and costs,
- the supply and demand for oil,
- expectations regarding forecasted Net Debt balances in the future and Company expectations for servicing existing debt,
- expectations regarding the ability to raise equity and debt capital on acceptable terms, including the ability to negotiate and complete any agreements contemplated,
- the timing for receipt of regulatory approvals, and
- treatment of the Company under governmental regulatory regimes and tax laws.

The purpose of providing any financial outlook in this MD&A is to illustrate how the business of the Company might develop without the benefit of specific historical financial information. Readers are cautioned that this information may not be appropriate for other purposes.

The forward-looking information herein is based on certain assumptions and analysis by the management of the Company in light of its experience and perception of historical trends, current conditions and expected future developments and other factors that it believes are appropriate and reasonable under the circumstances. The forward-looking information herein is based on a number of assumptions, including but not limited to:

- the availability on acceptable terms of funds for capital expenditures,
- the availability in a cost-efficient manner of equipment and qualified personnel when required,
- the stability of the regulatory framework governing taxes and environmental matters in any jurisdiction in which the Company may conduct its business in the future,
- continuing strong demand for oil,
- the ability to market production of oil successfully to customers,
- future production levels and oil prices,
- the applicability of technologies for recovery and production of oil reserves,
- the existence and recoverability of any oil reserves,
- geological and engineering estimates in respect of resources and reserves in which the Company has an interest,
- the geography of the areas in which the Company has an interest, and
- the impact of increasing competition on the Company.

The actual results, performance and achievements of the Company could differ materially from those anticipated in these forward-looking statements as a result of the risks and uncertainties set forth elsewhere in the MD&A and the following risks and uncertainties:

- global financial conditions,
- general economic, market and business conditions,
- volatility in market prices, the stock market, foreign exchange and interest rates,
- risks inherent in oil and gas operations, exploration, development and production,
- the failure by counterparties to make payments or perform their operational or other obligations to the Company in compliance with the terms of contractual arrangements between the Company and such counterparties,



- risks related to the timing of completion of the Company's projects and plans,
- uncertainties associated with estimating oil and natural gas reserves and resources,
- · competition for, among other things, capital, acquisitions of resources, and skilled personnel,
- the ability to hold existing leases through drilling or lease extensions or otherwise,
- incorrect assessments of the value of acquisitions,
- claims made in respect of the Company's properties or assets,
- geological, technical, drilling and processing problems, including the availability of equipment and access to properties,
- environmental risks and hazards,
- the inaccuracy of third parties' reviews, reports and projections,
- rising costs of labour and equipment,
- the failure to engage or retain key personnel,
- changes in income tax laws or changes in tax laws and incentive programs, and
- other factors discussed under "Principal Business Risks" in this MD&A.

Readers are cautioned that the foregoing lists of assumptions, risks and uncertainties are not exhaustive. The forward-looking information contained in this MD&A is expressly qualified by this cautionary statement. The forward-looking information speaks only as of the date of this MD&A, and the Company does not undertake any obligation to publicly update or revise any forward-looking information except as required by applicable securities laws.

## **SELECTED QUARTERLY INFORMATION**

The following table sets out selected unaudited quarterly financial information of the Company and is derived from unaudited quarterly financial data prepared by management in accordance with IFRS.

Quarterly Results (\$)	Q1 2023	Q4 2022	Q3 2022	Q2 2022
Oil and natural gas sales	24,137,513	23,925,141	26,554,511	28,710,012
Oil and natural gas sales, net of royalties	19,366,128	19,789,843	22,250,867	24,116,754
Net income (loss)	330,025	(5,556,994)	10,810,729	(1,460,541)
Net income (loss) per share:				
Basic	0.00	(0.03)	0.05	(0.01)
Diluted	0.00	(0.03)	0.05	(0.01)

Quarterly Results (\$)	Q1 2022	Q4 2021	Q3 2021	Q2 2021
Oil and natural gas sales	8,121,878	1,211,817	1,075,829	709,209
Oil and natural gas sales, net of royalties	6,832,820	1,000,910	870,472	572,932
Net income (loss)	76,209,556	(639,279)	(919,222)	(386,530)
Net income (loss) per share:				
Basic	0.73	(0.01)	(0.01)	(0.01)
Diluted	0.69	(0.01)	(0.01)	(0.01)

Over the past eight quarters, fluctuations in production volumes and realized commodity prices have impacted the Company's petroleum and natural gas revenues and funds flow. Net income (loss) has fluctuated due to effects of operating results from the acquisition of new producing assets, additional financing costs, and share-based compensation expense. Capital expenditures and production volumes have fluctuated over time as a result of the timing of acquisitions and the impact of market conditions on the Company's development capital expenditures.

Operating results for each quarter of 2021 and 2022 continued to improve quarter-over-quarter when comparing the Operating Income Profit Margin of each 3-month period, which is mainly attributable to higher overall commodity prices in 2022 and increased production from acquisitions. Quarter-over-quarter results also include increased general and administrative expenses and finance expenses due to the continued growth of the Company,



and the costs of new debt financing in each year to help finance that growth. Beyond these factors, extraordinary or new items such as the gain on the FCL Acquisition in Q1 2022 and the gain/loss results in each quarter of 2022 and 2023 on commodity contracts and effects of deferred tax were additional contributors to quarterly net income (loss). In Q1 2023, further gains on dispositions contributed to the net income of the Company, offsetting reduced revenue per units of productions due to decreased commodity prices in the period.

#### CONVERSION MEASURES AND SHORT-TERM PRODUCTION RATES

Production volumes and reserves are commonly expressed on a boe basis whereby natural gas volumes are converted at the ratio of 6 thousand cubic feet to 1 barrel of oil. Although the intention is to sum oil and natural gas measurement units into one basis for improved analysis of results and comparisons with other industry participants, boe's may be misleading, particularly if used in isolation. A boe conversion ratio of 6 Mcf to 1 bbl is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. In recent years, the value ratio based on the price of crude oil as compared to natural gas has been significantly higher than the energy equivalency of 6:1 and utilizing a conversion of natural gas volumes on a 6:1 basis may be misleading as an indication of value.

Short-term production rates can be influenced by flush production effects from fracture stimulations in horizontal wellbores and may not be indicative of longer-term production performance or ultimate recovery of reserves. Individual well performance may vary.

### **ABBREVIATIONS USED**

bbl	barrel	AECO	Alberta Energy Company
bbl/d	barrels per day	GJ	gigajoule
boe	barrels of oil equivalent	Mcf	thousand cubic feet
boe/d	barrels of oil equivalent per day	Mcf/d	thousand cubic feet per day
bopd	barrels of oil per day	MMBtu	million British thermal units
Mbbls	thousand barrels	MMcf	million cubic feet
Mboe	thousand barrels of oil equivalent	MMcf/d	million cubic feet per day
MMboe	million barrels of oil equivalent	Bcf	billion cubic feet
NGL	natural gas liquids	WTI	West Texas Intermediate
$m^3$	cubic metres	Cdn	Canadian
$e^3m^3$	thousand cubic metres	US	United States
$CO_2$	Carbon dioxide	GHG	Greenhouse gas
EOR	Enhanced oil recovery	CCUS	Carbon capture, utilization & storage
Mg/l	milligrams per liter	DCET	Drill, complete, equip & tie